

OCTOBER 11TH & 12TH 9:30AM-4:30PM

HOW CAN YOU TELL YOUTZ CLIENT'S STOTZY IF YOU HAVEN'T OWNED YOUTZS?

## **WORKSHOP OBJECTIVE:**

To help trial lawyers discover, develop, and put into action their own stories to effectively embrace and tell their client's victor stories.



# **DAY 1: OWNING YOUR STORY**

### **Morning Session: Introduction**

- 9:00 AM 9:30 AM: Welcome and Introduction
  - o Overview of the workshop goals and agenda
  - Warm Up- Awakening The Voice and Body
- 9:30 AM 10:30 AM: Icebreaker Activity: "Story Circles"
  - o Participants share brief personal stories in small groups.
  - o Emphasis on creating a safe, supportive environment.

### Mid-Morning Session: The Power of Personal Narrative

- 10:30 AM 11:30 AM: Owning Your Story
  - From victim to victor
  - o Discussion on the impact of personal narrative in legal practice
- 11:30 AM 12:30 PM: Applying The 4 Steps of The Stage in Your Story
  - Guided exercises to help participants identify pivotal moments in their lives
  - Putting it into action- stage techniques for framing these moments in a compelling narrative

#### **Lunch Break**

12:30 PM - 1:30 PM

### **Afternoon Session: Developing Your Story**

- 1:30 PM 2:30 PM: Interactive Session: Story Mapping
  - o Identifying themes, challenges, and turning points
- 2:30 PM 3:30 PM: Crafting Your Victor Story
  - Transforming victim stories into victor stories
- 3:30 PM 4:00 PM: Group reflection and wrap up



# **DAY 2: CONNECTING TO YOUR CLIENT'S STORY**

### Morning Session: Bridging Personal and Client Stories

- 9:00 AM 10:00 AM: Recap and Warm-Up Exercise
  - o Brief recap of Day 1
- 10:00 AM 11:00 AM: Finding the Client's Victor Story
  - Uncovering and presenting client stories
- 11:00 AM 12:30 PM: Applying the 4 Steps to Maximizing Damages

#### **Lunch Break**

• 12:30 PM - 1:30 PM

### **Afternoon Session: Building The Bridge**

- 1:30 PM 3:30 PM: Storytelling and Stage Techniques to Create Greater Connection with The Jury
  - o Using voice, body language, and emotion to enhance narratives
- 3:30 PM 4:00 PM: Final Reflection and Takeaways
  - o Action plans for integrating workshop lessons into legal practice

Join us for Victim to Victor: Lessons From The Stage for Trial Lawyers and take the first step towards owning your story and revolutionizing the way you tell your client's victor story.

### Registration is \$850 plus fees (Stripe policy)

Note: Spaces are limited to ensure an intimate and impactful experience.

Register early to secure your spot!

